Azure Migration Campaign Partner Offer

Partner Benefits





- Tools
- Movere Assessment Tool (U.S. only)
- 200 **Cloudamize** Assessment Tool licenses + 50% off additional licenses (Minimum >25 VMs)
- Azure Migrate
- Azure Site Recovery
- Azure Database Migration Services



Azure credit during POC

- CSP For opportunities > \$50K/yr, no charge Azure during POC, based on 10:1 ROI, \$5K
- Non-CSP Work with your PDM

ECIF co-funding (\$5k) can be available for CSP Partners for first 3 POCs.









Technical support and guidance



• **Sysgain, Inc:** 15 hours CSP technical support

 Support and training for Cloudamize, APIs, billing, partner center, migration best practices



On-demand training and readiness

Azure Migration Partner Community



- Nominate your eligible customer for FastTrack
- Nominate Direct access to Azure Engineers and best-practices technical guidance
 - Knowledge transfer of Azure solutions patterns and practices



FastTrack for Azure

Direct Azure engineer engagement



Find everything you need to succeed on the Azure Migration Partner Community.

Start now)

Microsoft Gives

TOOLS

Free or highly discounted assessment and migration tools. (Cloudamize, Movere, Azure Migrate, Azure Site Recovery, Azure Database Migration Services)

AZURE CREDIT

CSP - For opportunities > \$50K/yr, no charge Azure during POC, based on 10:1 ROI, \$5K.

Non-CSP - Work withyour PDM to get access to Azure credit for PoC via Azure Access Program.

TRAINING AND SUPPORT

Technical Help Desk (CSP Partners)

Through the Azure Migration Partner Community you can:

- Get training and readiness materials
- Engage with SMEs and engineers

Partner Gives

LEADS WORKSHOP

Leads the Azure workshop (AE optional) and presents Azure migration benefits to customer.

MIGRATION ASSESSMENT

Partner executes migration assessment at no charge to the customer. With the information from the assessment report, Partner builds a business case for the customer's migration to Azure.

PERFORMS MIGRATION

Partner performs the migration to Azure, and provides managed services thereafter. Migration funded by customer or ECIF (determined by local MS subsidiary).

